



ADVANCED PROPERTY TOPICS

Please join us for an in-depth look at three specific property risk areas that can often be confusing to understand and even more confusing to explain to customers. First, coinsurance and insurance to value issues will be discussed, including the need for and potential pitfalls of coinsurance. We'll also look at the impact of "Agreed Value" and "Inflation Guard" optional coverages on coinsurance. Next, we will walk through the various property valuation techniques and the impact each has on how a claim is settled. Lastly, we'll turn our attention to one of the most frequently misunderstood and least actively sold coverages, Business Income and Extra Expense. Be prepared and keep your clients prepared by joining us for an informative and interactive discussion of insurance considerations for property exposures.

INSTRUCTOR: Craig Mathre, Guide One Insurance

DATE: Wednesday, September 18, 2013
TIME: 9:00 am – 11:00 am

LOCATIONS (VIA WEB CONFERENCE):

Pennock Insurance 2 Christy Drive, Suite 301 Chadds Ford, PA 19317	Conway E&S 100 Alleghany Dr., Ste. 100 Warrendale, PA 15086	Tuscano Agency 950 Highland Ave. Greensburg, PA 15601
Accolade Management 610 Freedom Business Ctr. Dr., Ste. 110 King of Prussia, PA 19406	Saul Ewing LLP Penn National Insurance Plaza 2 North Second Street, 7 th Floor Harrisburg, PA 17101	Stradley Ronan Stevens & Young 2005 Market Street, Ste. 2600 Philadelphia, PA 19103
PA Surplus Lines Association 180 Sheree Blvd., Suite 3100 Exton, PA 19341		

FEE: \$40.00 – PSLA Member \$55.00 – Non-Member

CONTINUING EDUCATION CREDITS:

PA: 2 NJ: 2 DE: 2