

*2016 Pennsylvania Surplus Lines Association  
Annual Meeting*



*PSLA Leading the Way*

- *In Times of Change and Uncertainty*
- *Changing Trends and Growth in the  
Surplus Lines Market*

*May 10 & 11, 2016  
Wyndham Gettysburg  
Gettysburg, PA*



*Dear PSLA Colleague:*

*The Pennsylvania Surplus Lines Association cordially invites you to attend the 2016 Annual Meeting. At this meeting we will bring together the various elements comprising the surplus lines marketplace in Pennsylvania. The Annual Meeting is a vitally important opportunity for you, your company and your colleagues to gain information relating to industry changes, emerging risks and regulatory developments.*

*I hope you and members of your organization will join us and your surplus lines colleagues for this extremely informative conference. I look forward to welcoming you at the Wyndham Gettysburg, Gettysburg, PA on May 10 & 11, 2016.*

*Judith Klingerman  
President, Pennsylvania Surplus Lines Association*



# *Pennsylvania Surplus Lines Association*

## *2016 Annual Meeting*

### *Schedule of Events*

#### *Tuesday, May 10, 2016*

*2:00 p.m. – 6:00 p.m. Registration*

*6:00 p.m. – 7:00 p.m. Cocktail Reception*

#### *Wednesday, May 11, 2016*

*8:00 a.m. – 9:00 a.m. Breakfast*

*9:00 a.m. – 9:05 a.m. Welcome and Opening Remarks – President, Judy Klifingerman*

*9:05 a.m. – 9:20 a.m. Business Meeting*

- Financial Report – Steven Masterson – BDO, LLP*
- Stamping Office Report – Executive Director, Kenneth Rudert*

*9:20 a.m. – 9:55 a.m. Leading During Periods of Change and Uncertainty – Nancy Dering Mock*

*9:55 a.m. – 10:10 a.m. Break*

- Board of Directors Election Ballot Tabulation*
- Meeting of the Board of Directors to Elect Officers*

*10:10 a.m. – 10:15 a.m. Results from the Ballot and Announcements*

*10:15 a.m. – 12:15 p.m. New Trends and Growth in the Surplus Lines Market CE Course Presented by Saul Ewing LLP*

*12:15 p.m. Meeting Adjourned*

*12:30 p.m. Lunch*



## General Information

### Hotel Information

Surrounded by historical landmarks, Civil War-era charm and stunning natural landscape, Gettysburg is a South Central Pennsylvania destination unlike any other. Situated just outside downtown Gettysburg, on the 100-acre Gateway Gettysburg campus, discover modern amenities, world-class dining and a spectacular onsite theater just minutes from Gettysburg's most popular attractions.

### Wyndham Gettysburg

95 Presidential Circle  
Gettysburg, PA 17325  
(717) 339-0020 Phone  
(717) 334-0456 Fax



### Hotel Directions

#### Philadelphia Area

Travel 1-76 West (PA Turnpike) to Exit 298-2 (Harrisburg). At exit Gettysburg Pike Interchange take ramp right for US-15 South toward Gettysburg. Take ramp right and follow signs for US-30. Turn left onto US-30. Turn right onto Gateway Boulevard. Follow signs to Wyndham Gettysburg.

#### Pittsburgh and Points West

Travel I-76 East (PA Turnpike) to Exit 298-2 (Harrisburg). At exit Gettysburg Pike Interchange take ramp right for US-15 South toward Gettysburg. Take ramp right and follow signs for US-30. Turn left onto US-30. Turn right onto Gateway Boulevard. Follow signs to Wyndham Gettysburg.

#### From Harrisburg

Take Route 15 south to Gettysburg, approximately 30 miles. Take the York Street – US-30 exit off of 15 south. Turn left onto US-30 East. Take the first entrance on the right onto Gateway Boulevard. Follow signs to Wyndham Gettysburg.

#### From Washington and Baltimore

Take US-15 N. and follow signs to Gettysburg. Take the York Street – US-30 exit. Turn right onto US 30 East. Take the first entrance on the right onto Gateway Boulevard. Follow signs to Wyndham Gettysburg.



## General Information

### For Reservations

Please make your hotel reservations directly with the Wyndham Gettysburg by clicking on the PSLA's [special link](#) or by calling 717-339-0020. Please be sure to indicate that you are part of the Pennsylvania Surplus Lines Association Annual Meeting to secure the special negotiated rate of \$134.00/night (plus applicable taxes). This special rate will be available only to PSLA members attending the Annual Meeting until **April 15, 2016** or until the room block is sold out, after which regular rates apply.

### Dining

Wyndham Gettysburg features two onsite dining options, 1863 Restaurant and Lounge. Room service is also available if you prefer to enjoy an exceptional meal in the comfort of your stylish hotel room.

### Dress Code

The dress code for the Annual Meeting is Business Casual.

### Area Attractions

There are many local attractions to visit while in the area. The following are a few places of interest to visit while attending the Annual Meeting.

- [Adams County Winery](#)
- [David Willis House](#)
- [Eisenhower National Historic Site](#)
- [General Lee's Headquarters](#)
- [Gettysburg Battlefield](#)
- [Gettysburg Heritage Center](#)
- [Gettysburg Lincoln Railroad Station](#)
- [Gettysburg National Military Park](#)
- [Gettysburg National Park Service and Visitors Center](#)
- [Ghosts Tours](#)
- [Historic Downtown Gettysburg](#)
- [Lincoln Train Museum](#)
- [The Links at Gettysburg Golf Course](#)
- [Majestic Performing Arts Center](#)
- [The Outlet Shoppes at Gettysburg](#)



# Pennsylvania Surplus Lines Association 2016 Annual Meeting Registration

Please print and mail the completed form together with payment made payable to the Pennsylvania Surplus Lines Association, 180 Sheree Boulevard, Suite 3100, Exton, PA 19341.

To qualify for Early Registration, this form and your check must be postmarked by April 1, 2016. Cancellations received in writing on or before April 30, 2016 will receive a full refund. Written notifications are accepted via email ([memberservices@pasla.org](mailto:memberservices@pasla.org)), fax (610-594-7623) or U.S. mail. No refunds will be made after close of business April 30, 2016.

**A separate registration form must be completed for each registrant. An identification badge will be issued to each registrant based on the registration form received.**

Early Registration (postmarked by April 1, 2016)	\$175	\$
Registration (postmarked after April 1, 2016)	\$200	\$
<b>Total Amount</b>		\$

Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**Wyndham Gettysburg**  
95 Presidential Circle  
Gettysburg, PA 17325  
(717) 339-0020 Phone

**Tuesday, May 10, 2016 – Schedule of Events**

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Business Meeting	9:05 a.m. – 9:20 a.m.
Leading During Periods of Change and Uncertainty	9:20 a.m. – 9:55 a.m.
Break	9:55 a.m. – 10:10 a.m.
Results from the Ballot and Announcements	10:10 a.m. – 10:15 a.m.
New Trends and Growth in the Surplus Lines Market CE Course	10:15 a.m. – 12:15 p.m.
Meeting Adjourned Followed by Lunch	12:30 p.m.

**Lodging**

Please reserve your room directly with the Wyndham Gettysburg and refer to [Pennsylvania Surplus Lines Association Annual Meeting](#). **You must book by April 15, 2016 to receive the special rate of \$134.00 (plus applicable taxes).**

Please contact Debbie Smailer at 610-594-1340, extension 103 or [memberservices@pasla.org](mailto:memberservices@pasla.org) with any questions.